

## **THELMA Market Update**

ICSGlobal signed a THELMA User Agreement with its second NSW Area Health Service last week. THELMA now has contracts with Area Health Services representing approximately 17% of the NSW public hospital system. These two contracts are particularly important as they send a strong signal to the health funds about what hospital management are looking for to help them deal with the changes that are occurring in healthcare in Australia.

On the health fund side, eight health funds out of the 44 make up about 85% of the Australian market. The 7<sup>th</sup> and 8<sup>th</sup> largest funds representing 6% of the market have signed three year User Agreements to use THELMA and are at various stages of going live, from technology integration and final testing right through to "full production mode" in some instances. Good progress has been made with most of the remaining six major health funds, with ongoing discussions about the logistical and business process requirements, the commercial terms and what's required from a technology perspective to connect to THELMA.

### **About ICSGlobal**

ICSGlobal's core business is the ownership and operation of THELMA. For more information visit [www.icsglobal.net](http://www.icsglobal.net).

### **About THELMA**

THELMA is positioned to become the clearing house for the health industry. It is the first and only transaction exchange in Australia that has been designed for the entire health care industry. It offers hospitals, health insurers and medical practitioners a low cost, no risk technology solution to exchange health business information securely over the Internet in real time, to cut administrative and technology costs, re-engineer tired healthcare processes and offer much improved patient care and member services. For further information visit [www.thelma.com.au](http://www.thelma.com.au).

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